

## What to consider when developing your talent strategy





Rapid technological change means a new set of leadership skills are required that many organisations are lacking



Only 15% of organisations have a strong bench of future leaders



You can't engage and retain customers without retaining and engaging your employees first



Organisations have the highest leader success rates when 80% of their leadership roles are filled internally

When CEOs struggle within their organisation and are forced to step down, £1bn of the organisation's shareholder value can be lost

## Mistakes that organisations make around talent



Thinking that salary is an effective (or the most effective) form of reward

Giving people autonomy, mastery or purpose in their work is more effective for improving performance



Believing that only the top 10-20% of their employees are talented

This neglects many good performers within the organisation who have great potential



Being influenced by biases when hiring or assessing employees

Causing managers to make decisions based on inaccurate or irrelevant information, which has no bearing on job performance



Labelling employees as 'talent'

This increases the pressure on those employees and disengages those not labelled as 'talent'

## Tips for improving your talent strategy

- Make developing future leaders a strategic priority
- Get to know your employee's strengths and weaknesses and use these to guide development and stretch opportunities for them
- Create an environment in which employees can feel safe to fail,
- Regularly measure and audit your talent strategy
  - against clear goals. Including: • % roles filled by internal promotion

as failure is a prime source of learning

- Create an employer brand that is attractive:
  - Develop a mission statement that connects with people
  - Have a working environment that is fun, welcoming and exciting Create a purpose for employees within the workplace





For more information on how to improve your organisation's talent strategy, head over to lane4performance.com/talent and view our whitepaper

LEADING EXPERTS IN HUMAN PERFORMANCE